



Expert Medical Billing

Our Offer to You

TRANSFORM YOUR REVENUE CYCLE



Decrease Denials by up to 30% in Under 60 Days

15%

Increase in Revenue Per Visit

50%

Lower Costs than In-House

About Us

Expert Medical Billing provides complete Revenue Cycle Management solutions to healthcare providers that allows our business partners to gain back their patience and help more patients.

Expert Medical Billing is distinctly qualified to lead clients, partners and customers on a growth path in a climate of changing industry standards and costs. We facilitate the best strategic results of our clients that are customized to suit them with real-time analytics and with the help of an expert team with a distinct breadth of experience.

Our business is responsible for Revenue Cycle Management with significantly reduced cost and industry-leading compliance levels. We focus on strategy, innovation, technology and performance for a competitive edge.

20+ Years Experience

Dr. Tarek Shahbandar

As a double board-certified Physician with over 20+ years of practice ownership, Dr. Shahbandar understands the back-office pain points that medical providers face on a daily basis and wants to solve common problems in the industry.



Our Services

ALL-IN-ONE REVENUE CYCLE MANAGEMENT

Our robust applications and the services are integrated with every client's day-to-day operations, working in tandem to provide highest quality medical care to patients. Numerous case studies and client records display elevated revenue cycle performance and sustainable improvement.

OUR SERVICES COVER ALL ASPECTS OF REVENUE CYCLE MANAGEMENT:

- Charge Entry
- Submission
- Rejection
- Payment Posting
- Denial Management
- Payer Setup
- Collection
- Revenue
- Eligibility Verification
- Patient Statement
- Reports
- Problem Solving

Service Information

IN-DEPTH INFORMATION FOR EACH OF OUR SERVICES

Demographics Entry

Entering new patient demographic information into the practice management system (PMS).

- Patient & Subscriber Name and Date of Birth
- Member Mailing Address
- Insurance Carrier and Plan Details
- Member ID Card Details, etc.

Charge Posting & Scrubbing

Entering and verifying hospital/office charges to PMS before submission.

- Entering CPT & Diagnosis Codes
- Entering Modifiers and POS.
- Capture Provider Info Such as Performing, Billing & Rendering Providers.

Eligibility & Benefits

Verifying patient eligibility and benefits with insurance.

- Checking the Active insurance details.
- Verifying the eligibility and benefit with primary and secondary insurance.
- Fixing the correct payer details to the respective DOS.

Submission & Clearinghouse Rejections

Submitting the claims within TAT and working on Clearinghouse level 1 & 2 rejections on time.

- Electronic and paper claim submissions
- Resolving the returned rejections on daily basis
- Fixing errors for mass rejections
- Confirming that the insurance accepts the claims

Payment Posting

Posting insurance and patient payments to EMR.

- Reconciling the Electronic payments.
- Batching the insurance payments
- Entering check payments both insurance and patient payments to the system
- Auditing for unsure remittance and make sure no unapplied payment pending

Denial Management

Work on denied claims, correcting and re-submitting to the insurance.

- Separating the denials and having a track
- Addressing the denials and taking necessary action on time to get it paid
- Reducing the denial percentage
- Ensuring the payment flow and reduce the cost of defects

AR Calling

Calling to the insurance to verify the eligibility and clarifying the denials.

- Getting claims status from the on-website insurance
- Clarifying the actual denial concepts and finding the solutions
- Finding appeal addresses information for further process

Improve Your Revenue

HOW DOES IT WORK?

1 Consultation & Screening

If we are a good fit, a member of our team will schedule a call with you to discuss how we can tailor our service to your practice.

2 Complimentary Audit

We will then dedicate a team to audit your current Revenue Cycle Management process and develop data-driven recommendations.

3 Service Begins

That same team of specialists then turns those recommendations into real, quantifiable results.

4 Adapt as Needed

Our lean structure and agile methodology allows us to forecast, adapt and report as needed to constantly improve our services.

Transparent Pricing

*MONTHLY COLLECTIONS

4.9%

\$0-\$50K
Monthly*

4.5%

\$50-\$100K
Monthly*

3.9%

\$100K+
Monthly*

Case Studies

Before Expert Medical Billing

Month	Jan-20	Feb-20	Mar-20	April 2020	May-20	Jun-20	Jul-20	Aug-20	Sept 2020	Oct-20	Nov-20	Dec-20	Total
Charges	\$358,339.10	\$409,923.78	\$260,502.16	\$132,235.31	\$220,529.60	\$357,494.67	\$433,015.04	\$446,997.33	\$445,481.80	\$398,688.18	\$322,496.25	\$392,600.02	\$4,178,303.28
Revenue	\$112,303.63	\$100,837.15	\$97,535.74	\$78,739.42	\$53,959.27	\$90,184.08	\$89,223.35	\$95,893.67	\$118,897.87	\$113,916.08	\$105,754.43	\$112,800.12	\$1,170,044.82
Visit	939	896	815	838	998	1193	1249	1243	1238	1224	1161	1146	12940

- The above Chart shows the Charge revenue and visit count for the year 2020.
- The Total Revenue of \$1,170,044.82 /12940 comes **\$91.89**

After Expert Medical Billing

Month	Jan-21	Feb-21	Mar-21	April 2021	May-21	Jun-21	Jul-21	Aug-21	Sept 2021	Oct-21	Nov-21	Dec-21	Grand Total
Charges	\$379,380.32	\$395,529.57	\$490,631.92	\$455,991.01	\$423,131.69	\$488,267.65	\$415,139.06	\$414,141.68	\$461,042.14	\$466,913.34	\$416,218.53	\$381,285.43	\$5,187,672.31
Revenue	\$122,112.27	\$121,760.34	\$135,212.96	\$126,814.97	\$128,283.42	\$128,720.37	\$142,362.63	\$134,851.88	\$123,658.17	\$131,559.32	\$137,060.67	\$143,027.73	\$1,575,424.73
Visit	1191	1164	1402	1183	1125	1359	1131	1189	1251	1195	1206	1146	14542

- The above Chart shows the Charge revenue and visit count for the year 2021
- The Total Revenue of \$1,575,424.73/14542 comes **\$108.34**

Month	Jan 2022	Feb 2022	March 2022	April 2022	May 2022	Grand Total
Charges	\$344,794.92	\$393,302.77	\$455,000.90	\$473,586.42	\$349,538.48	\$2,016,223.47
Revenue	\$124,107.40	\$111,995.05	\$142,255.22	\$128,504.96	\$142,126.77	\$648,989.40
Visit	1070	1081	1156	1270	1103	5680

- The above Chart shows the Charge revenue and visit count for the year 2021 till May
- The Total Revenue of \$648,989.40/5680 Comes **\$114.25**

Year 2020

Month	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sept -2020	Oct-20	Nov-20	Dec-20	Grand Total
Charges	\$172,446.18	\$214,662.13	\$180,265.39	\$114,351.51	\$145,495.40	\$223,740.09	\$253,140.81	\$299,840.41	\$321,096.73	\$290,901.99	\$274,826.66	\$164,459.62	\$2,655,226.92
Revenue	\$75,382.07	\$68,925.59	\$120,098.14	\$70,729.48	\$59,599.90	\$82,863.06	\$106,722.83	\$106,046.56	\$123,675.71	\$127,085.18	\$125,802.85	\$129,612.66	\$1,196,544.03
Visit	688	759	645	277	528	713	646	528	655	560	556	436	6991

- The above Chart shows the Charge revenue and visit count for the year 2020.
- The Total Revenue of \$1196544.03 / 6991 comes **\$171.15** per visit in 2020

Year 2021

Month	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sept -2020	Oct-21	Nov-21	Dec-21	Grand Total
Charges	\$294,445.47	\$275,917.15	\$609,583.22	\$515,127.49	\$368,545.75	\$459,689.33	\$431,307.15	\$398,536.09	\$385,506.59	\$484,859.06	\$701,929.37	\$513,886.59	\$5,439,333.26
Revenue	\$86,045.50	\$117,992.39	\$238,522.74	\$179,944.21	\$273,820.53	\$169,305.56	\$233,025.48	\$254,781.90	\$222,548.48	\$205,693.75	\$303,321.59	\$279,050.61	\$2,564,052.74
Visit	557	654	681	651	552	514	575	848	806	905	918	783	8444

- The above Chart shows the Charge revenue and visit count for the year 2021.
- The Total Revenue of \$2564052.74 /8444 comes **\$303.65** per visit

Year 2022

Month	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Grand Total
Charges	\$427,784.11	\$549,618.62	\$542,844.09	\$422,814.97	\$409,276.11	\$2,352,337.90
Revenue	\$174,712.92	\$238,557.47	\$346,181.81	\$246,382.86	\$251,099.99	\$1,256,935.05
Visit	851	995	1100	916	825	4687

- The above Chart shows the Charge revenue and visit count for the year 2021.
- The Total Revenue of \$1,256,935.05 /4687 comes **\$268.17** per visit as of May 2022

Contact Information

Jacqueline Bork | Director of Operations

Email: jacqueline@expertmb.co

Direct Number: +1 219 718-3282

Fax Number: +1 219 472-0944

Website: www.expertmb.co